

BENCHMARKS 2014

The Sperry Van Ness® organization is comprised of over 1,300 commercial real estate Advisors and staff in 500+ markets. Each SVN® office is independently owned and operated. Our clients benefit from award-winning technology, creative marketing programs, and total collaboration within the SVN system, as well as the entire commercial real estate industry. We believe that our robust national platform combined with the entrepreneurial drive of our business owners and their dedicated Advisors assures the finest possible representation and maximum results for clients.

1,300 Advisors and Staff

190 Offices Nationwide

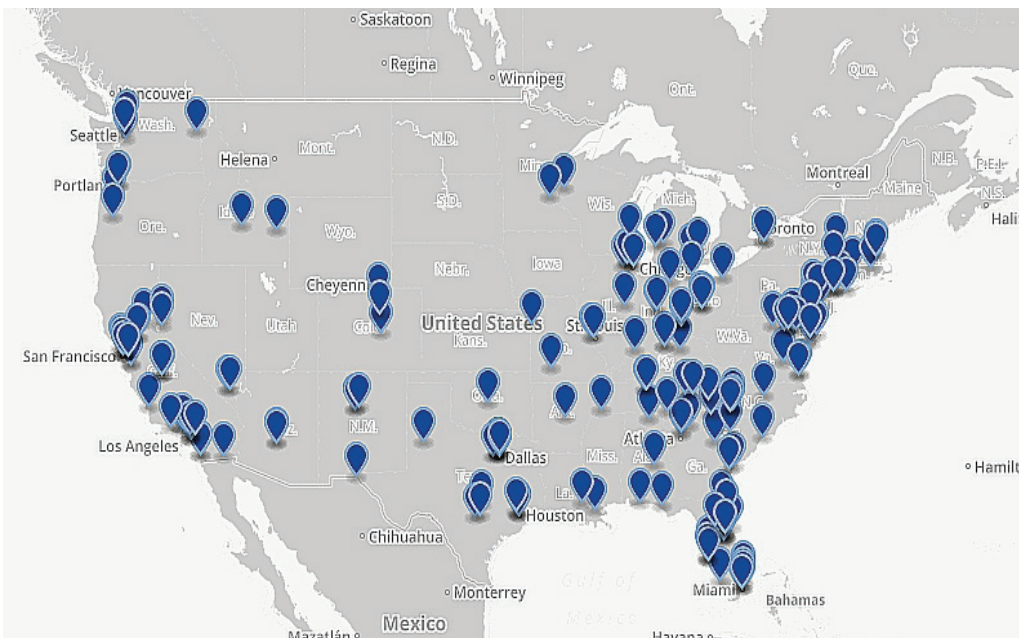
Total Value of Sales and Lease Transactions = \$9.1 Billion

Clients Served = 6,000+

2014 Volume =
62% Sales
38% Leasing

The Sperry Van Ness® brand was ranked the 6th most recognized CRE brand by the Lipsey Company's 2015 Top 25 Commercial Real Estate Brand Survey.

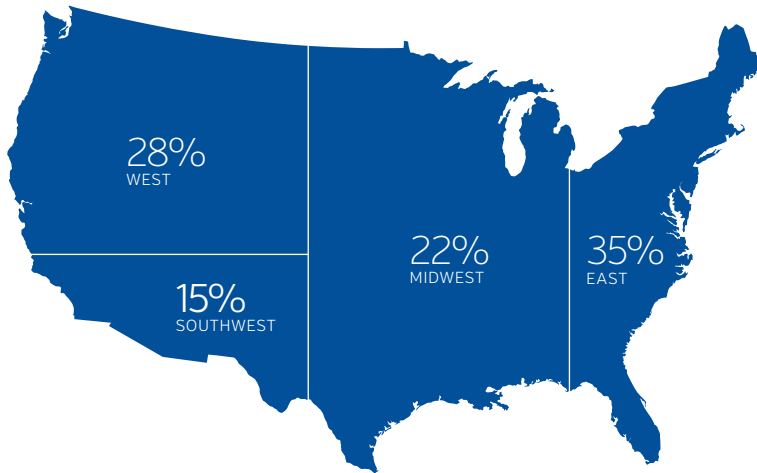
**The statistics in this document were compiled from all transactions reported by our franchisees in 2014. They are not audited.*



SPERRY VAN NESS® BENCHMARKS 2014

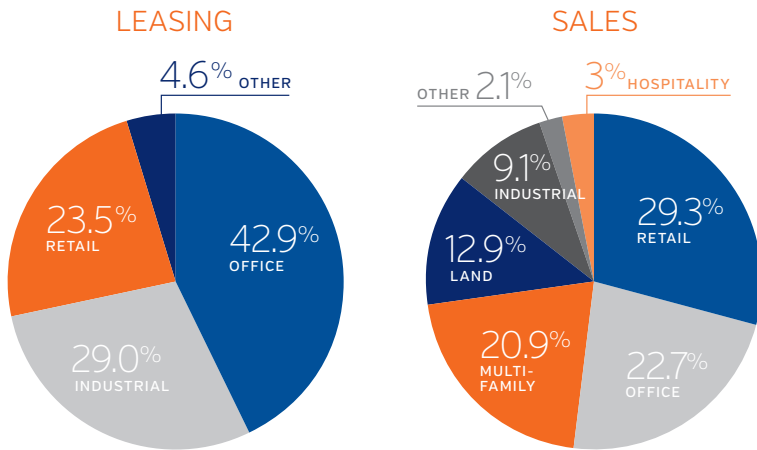
TRANSACTION VOLUME

UNITED STATES NATIONAL DISTRIBUTION*



PRODUCT TYPE

NATIONAL DISTRIBUTION BY PRODUCT VOLUME*



CORE SERVICES

- Sales
- Leasing
- Tenant Representation
- Property Management

SPECIALTY SERVICES

- Auction Services
- Corporate Real Estate Services
- Distressed Assets

PRODUCT COUNCIL SPECIALTIES

- Charter Schools
- Co-Investment Services
- Golf & Resorts
- Hospitality
- Industrial
- Land & Development
- Marinas
- Medical Office
- Multifamily
- Office
- Retail
- Self Storage
- Single Tenant Investment

 **6,000+**
CLIENTS SERVED

\$9.1 BILLION
TOTAL VALUE OF SALES AND
LEASE TRANSACTIONS

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